

Industry: Staffing & Recruiting
Employees: 3

The Jung Group is a boutique recruiting services firm based in the Dallas/Fort Worth area. The company's clients are from various industries and range in company size—from Fortune 500 companies to medium-sized businesses and entrepreneurial start-ups.



“We are a boutique recruiting services firm, and the fact that we can access a sophisticated tool like Taleo Business Edition because it is offered at a reasonable cost—something that we can afford—has really been one of the key benefits for us.”

Ashlee Jung
Managing Partner of Recruiting Solutions
The Jung Group

The Jung Group Delivers Highly-Professional Recruiting Services to Clients with a Lean Staff Using Taleo Business Edition

Challenges

- › Wanted to start a staffing and recruiting company with the goal of launching a professional image to clients.
- › Needed to immediately work paperless and build a rich database of candidates to offer clients a high-level of service.
- › Needed to operate as lean as possible and keep administrative tasks to a minimum to focus on generating more business.
- › No resources or budget for IT so solution had to be easy-to-use, customizable, and always accessible.

Solution

Taleo Business Edition is the backbone of all client recruiting activities at The Jung Group, from the first time a candidate visits the job listing website to executing a job offer with a client. The company also uses the data collected for business development and client relations.

Results

- › Quickly launched a highly-professional business through its website and proactive communications with clients on job postings and comprehensive candidate profiles.
- › Operates efficiently with completely paperless recruiting processes resulting in faster candidate identification for clients, earth-friendly business practices, and cost savings.
- › Enables the company to do more with less—one recruiter can perform a multitude of tasks in a few clicks and serve clients 24/7.
- › Leverages Taleo's eQuest partnership for job-posting distribution giving the company a national reach and a larger candidate pool.
- › Uses its robust candidate and client database for future business development opportunities.
- › Positioned well to take advantage of talent supply during downturn to serve clients better when hiring ramps up.

CONTACT

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ABOUT TALEO

Leading organizations worldwide use Taleo on demand talent management solutions to assess, acquire, develop, and align their workforce for improved business performance.

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