

## **Taleo Partners With LinkedIn - 06/06/05**

---

Taleo Corporation, a worldwide leader of on demand talent management solutions, today announced a partnership with LinkedIn Corporation, creator of the world's largest and most effective online business network. Through the partnership, Taleo Business Edition customers will now benefit from a default integration to LinkedIn, providing them with the ability to reliably assess candidates by finding which of their own contacts have had experience working with the candidate at a prior company.

Taleo Business Edition is an on demand talent management solution designed for organizations with less than 5,000 employees. More than 2.7 million professionals have created profiles on LinkedIn and use it to locate people and business opportunities recommended by their existing network of trusted contacts. Taleo Business Edition customers can now take advantage of this powerful partnership through a direct LinkedIn integration when viewing candidates and contacts in the Taleo solution.

The integration allows Taleo Business Edition users to quickly access the LinkedIn profile of any candidate that applies through Taleo and shows them which of their own contacts has an affiliation with that candidate. It also allows Taleo users to view public references from the candidates' former managers and colleagues as well as search for independent references for a candid evaluation. Finally, Taleo users can also search the extended networks of fellow employees and other trusted contacts of the candidate, adding another layer of sourcing for Taleo Business Edition users.

"As referrals, recruiting and reference checking have emerged as a key applications for professionals on LinkedIn, we're pleased that a leader in the talent management industry like Taleo has integrated access to LinkedIn for users of its Business Edition solution," said Reid Hoffman, CEO of LinkedIn. "The combination of Taleo Business Edition and LinkedIn provides hiring managers, HR professionals and recruiters with unique advantages for finding the right candidate for the right job."

"As the world's largest job search engine, Simply Hired recognizes the power that referral-based networking brings to the job search process, both for connecting quickly to superior candidates and for ensuring high-caliber talent acquisition," said Gautam Godhwani, CEO, Simply Hired. "We already use Taleo Business Edition to manage candidates for our internal hiring process, and we offer LinkedIn functionality on the SimplyHired.com website to help job seekers connect with millions of job opportunities. Now with Taleo's LinkedIn integration, we get the combined power of Taleo's talent management solution with LinkedIn's worldwide network of business professionals."

"As the war for talent continues, it is important for businesses to effectively and quickly source the most qualified talent. Through this partnership, Taleo Business Edition users can now simply find out whether a candidate is known and recommended by someone in their network, making it easier for small and mid-sized companies to compete for talent in today's economy. This is a first and significant step in extending the reach of our talent management solutions to leverage networks of trusted business contacts and we look forward to working closely with LinkedIn," said Michael Gregoire, CEO, Taleo."

### **About Taleo Corporation**

Taleo delivers on demand talent management solutions to leading companies worldwide. Taleo enables organizations of all sizes to assess, acquire and manage their workforce for improved business performance. For the first time, Taleo arms HR executives and staffing directors with the capability to wring out talent management costs, respond more quickly to organizational demands and drive workforce quality. Taleo turns talent management into a source of value, competitiveness and workforce performance management. Taleo serves the world's most demanding businesses and is one of the world's largest Software as a Service Providers with more than 400,000 users across 87 countries and 24 million candidates from virtually all countries in the world.