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## Recruitsoft Acquires White Amber

San Francisco-based Recruitsoft, a provider of enterprise staffing management systems, has acquired White Amber, a privately-held company located in Lake Success, NY that specializes in contingent labor management. Terms and conditions of the deal were not disclosed. In conjunction with the acquisition Recruitsoft is now offering its Workforce OnDemand solution, which centralizes, streamlines and configures the right processes for temporary, contingent and service contract workers. "There is a significant opportunity in the marketplace today for large and global organizations to drive savings and productivity improvements by further integrating all types of workers on one common platform," said Louis Tetu, chairman and CEO of Recruitsoft. "White Amber complements our offerings well and positions us to capitalize on a wide range of opportunities. By further integrating worker types, applications and logistics, organizations are able to best forecast workforce requirements and determine when it's in the company's best interest to hire permanent employees versus non-permanent workers, and base and predefine considerations such as length of the position or project, associated costs as well as the required skills." Through the acquisition, White Amber's chief executive officer Louis Cofini will join the Recruitsoft team as executive vice president of Recruitsoft Workforce OnDemand. He will also join the Recruitsoft leadership team and will be responsible for overseeing, evolving and integrating the solutions and infrastructure of White Amber into the Recruitsoft Enterprise Staffing Management Suite. Recruitsoft has also added Michael Cruz, White Amber's executive vice president client services and marketing, as vice president client services for Recruitsoft Workforce OnDemand.